Financial Statements and Independent Auditors' Report

For the Years Ended December 31, 2019 and 2018

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Albuquerque Meals on Wheels, Inc.

We have audited the accompanying financial statements of Albuquerque Meals on Wheels, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Albuquerque Meals on Wheels, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter - Uncertainty Related to the COVID-19 Outbreak

As discussed in Note 15 to the financial statements, the State of New Mexico has issued a stay-at-home order affecting Albuquerque Meals on Wheels, Inc. as a result of the COVID-19 outbreak. The extent to which the outbreak may impact Albuquerque Meals on Wheels, Inc. will depend on future developments, which are highly uncertain and cannot be predicted. Our opinion is not modified with respect to this matter.

Schlenher 3 Cantrell, P.A.

SCHLENKER & CANTWELL, P.A. Certified Public Accountants

July 15, 2020 Albuquerque, New Mexico

Statements of Financial Position December 31, 2019 and 2018

ASSETS

	2	019	2018		
Current assets					
Cash and cash equivalents	\$	128,074	\$	158,439	
Accounts receivable, net of allowance		81,064		43,741	
Pledges receivable		85,182		68,670	
Inventory		43,917		24,534	
Prepaid expenses	-	20,802		24,905	
Total current assets		359,039		320,289	
Property and equipment, net		15,309		16,923	
Other assets					
Investments, board designated endowment fund		136,544		192,194	
Albuquerque Community Foundation endowment		67,629		61,142	
Total other assets		204,173		253,336	
Total assets	\$	578,521	\$	590,548	
<u>LIABILITIES AND NET</u>	ASSETS	<u>S</u>			
Current liabilities					
Accounts payable	\$	62,633	\$	15,831	
Accrued liabilities		46,470		33,370	
Total current liabilities		109,103		49,201	
Total liabilities		109,103		49,201	
Net assets					
Without donor restrictions					
Undesignated		62,583		93,050	
Designated endowment fund		136,544		192,194	
Designated - other		4,685		5,687	
Total net assets without donor restrictions		203,812		290,931	
With donor restrictions					
Restricted for purpose		220,923		205,733	
Restricted in perpetuity		44,683		44,683	
Total net assets with donor restrictions		265,606		250,416	
Total net assets		469,418		541,347	
Total liabilities and net assets	\$	578,521	\$	590,548	

Statement of Activities and Changes in Net Assets For the year ended December 31, 2019

	Without Donor Restrictions			th Donor strictions	Total
Revenue and support					
Meal delivery	\$	617,334	\$	-	\$ 617,334
Contributions		282,074		272,868	554,942
In-kind contributions		238,487		-	238,487
Special events and appeals income		95,806		56,372	152,178
Deli and catering, net		51,356		-	51,356
Board designated endowment income, net		29,060		-	29,060
Perpetual endowment income, net		8,917		-	8,917
Net assets released from restrictions		314,050		(314,050)	
Total revenue and support	1	1,637,084		15,190	1,652,274
Expenses					
Program services					
Meal delivery	1	1,316,145		-	1,316,145
Deli and catering		62,866		-	62,866
Management and general		140,791		-	140,791
Fundraising		204,401	-	-	 204,401
Total expenses	1	1,724,203			 1,724,203
Changes in net assets		(87,119)		15,190	(71,929)
Net assets, beginning of year		290,931		250,416	541,347
Net assets, end of year	\$	203,812	\$	265,606	\$ 469,418

Statement of Activities and Changes in Net Assets For the year ended December 31, 2018

	out Donor strictions	th Donor strictions	Total		
Revenue and support					
Meal delivery	\$ 607,577	\$ -	\$	607,577	
Contributions	219,899	294,917		514,816	
In-kind contributions	229,015	-		229,015	
Special events and appeals income	109,287	31,501		140,788	
Deli and catering	46,535	-		46,535	
Board designated endowment loss, net	(13,558)	-		(13,558)	
Perpetual endowment loss, net	(1,851)	-		(1,851)	
Other income	4,212	-		4,212	
Net assets released from restrictions	 361,536	 (361,536)			
Total revenue and support	1,562,652	(35,118)		1,527,534	
Expenses					
Program services					
Meal delivery	1,302,929	-		1,302,929	
Deli and catering	43,781	-		43,781	
Management and general	124,180	-		124,180	
Fundraising	 97,547	 		97,547	
Total expenses	 1,568,437	 		1,568,437	
Changes in net assets	(5,785)	(35,118)		(40,903)	
Net assets, beginning of year	 296,716	 285,534		582,250	
Net assets, end of year	\$ 290,931	\$ 250,416	\$	541,347	

Statements of Cash Flows For the years ended December 31, 2019 and 2018

		2019	2018		
Cash flows from operating activities					
Changes in net assets	\$	(71,929)	\$	(40,903)	
Adjustments to reconcile changes in net assets					
to net cash used by operating activities:					
Depreciation		1,614		5,738	
Albuquerque Community Foundation (earnings) loss		(8,917)		1,851	
Donated stock		-		(3,043)	
Investment dividends, net		(1,519)		(1,035)	
Realized gain on sale of securities		(16,152)		(14,412)	
Unrealized (gain) loss on marketable securities		(11,389)		29,005	
(Increase) decrease in operating assets:					
Accounts receivable		(37,323)		31,430	
Pledges receivable		(16,512)		(10,668)	
Inventory		(19,383)		(422)	
Prepaid expenses		4,103		(19,442)	
Increase (decrease) in operating liabilities:					
Accounts payable		46,802		(7,292)	
Accrued liabilities		13,100		(10,366)	
Net cash used by operating activities		(117,505)		(39,559)	
Cash flows from investing activities					
Contributions to board designated endowment funds		(2,500)		(45,000)	
Board designated endowment fund distributions		87,210		55,804	
Albuquerque Community Foundation distribution		2,430		2,354	
Net cash provided by investing activities		87,140		13,158	
Net decrease in cash		(30,365)		(26,401)	
Cash and cash equivalents, beginning of year		158,439		184,840	
Cash and cash equivalents, end of year	\$	128,074	\$	158,439	

Statement of Functional Expenses For the year ended December 31, 2019

Program	Services
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	Program Services									
	·	Meal	D	Peli and	Ma	nagement				
]	Delivery	C	atering	and	l General	Fu	ndraising	Total	
Personnel expenses		_	'	_		_				_
Salaries	\$	433,313	\$	23,937	\$	40,772	\$	30,731	\$	528,753
Payroll taxes		35,210		1,823		3,669		2,383		43,085
Employee benefits		25,795		720		2,369		1,371		30,255
Total personnel expenses		494,318		26,480		46,810		34,485		602,093
Direct costs of meal program		474,264		22,093		-		-		496,357
Occupancy		98,515		9,889		51,249		-		159,653
Contract and professional fees		10,705		177		28,634		77,510		117,026
Donated vehicle mileage		78,165		-		-		-		78,165
Other expenses		19,116		1,339		288		68,226		88,969
Advertising		15,363		-		-		11,709		27,072
Office expenses		43,396		462		8,029		9,992		61,879
Equipment		27,751		381		2,340		483		30,955
Insurance		16,189		-		1,676		-		17,865
Bank and service charges		8,926		2,045		-	1,996			12,967
Volunteer expense		22,708		-		-		-		22,708
Professional development		4,244		-		1,765		-		6,009
Bad debt expense		871								871
Total expenses										
before depreciation		1,314,531		62,866		140,791		204,401		1,722,589
Depreciation		1,614								1,614
Total expenses	\$	1,316,145	\$	62,866	\$	140,791	\$	204,401	\$	1,724,203

Statement of Functional Expenses For the year ended December 31, 2018

Program Services

	1 rogram services											
		Meal Delivery	Deli and Catering		Management and General		Fundraising		Total			
Personnel expenses		benvery		attering		General				10111		
Salaries	\$	395,605	\$	24,243	\$	24,516	\$	27,173	\$	471,537		
Payroll taxes	Ψ	35,644	Ψ	2,166	Ψ	2,165	Ψ	2,353	Ψ	42,328		
Employee benefits		22,758		601		708	1	1,409		25,476		
Total personnel expenses		454,007		27,010		27,389		30,935		539,341		
Direct cost of meal program		441,837		-		-		-		441,837		
Occupancy		99,982	10,408			45,761		8		156,159		
Contract and professional fees		25,264		598	7,785		7,785		42,231			75,878
Donated vehicle mileage		72,415		-	- -			-		72,415		
Other expenses		24,101		2,537	34,733		5,317			66,688		
Advertising		32,963		-		-		10,157		43,120		
Office expenses		78,609		247		4,214		4,097		87,167		
Equipment		27,320		1,074		2,614		657		31,665		
Insurance		21,754		-		1,564		-		23,318		
Bank and service charges		6,952		1,907		-		3,635		12,494		
Volunteer expense		8,688		-		-		36		8,724		
Professional development		3,299				120		474		3,893		
Total expenses												
before depreciation		1,297,191		43,781		124,180		97,547		1,562,699		
Depreciation		5,738								5,738		
Total expenses	\$	1,302,929	\$	43,781	\$	124,180	\$	97,547	\$	1,568,437		

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 1 - NATURE OF ORGANIZATION

Albuquerque Meals on Wheels, Inc. (the Organization), is a New Mexico nonprofit organization that was formed in 1972. Its mission is to nourish bodies and spirits with balanced meals and friendship. The Organization prepares and delivers nutritious meals to homebound disabled and elderly members of the community to ensure their dietary health and other needs are met. There are no restrictions on age or disability, and clients may or may not be homebound while receiving services. The Organization is currently the only home delivered meal program in the greater Albuquerque area preparing special medical diets.

The Organization's programs include Low Income Food Enrichment (LIFE), which provides meals to homebound clients at no charge, or at a reduced charge. These meals are subsidized by grants and donations, and clients' eligibility for this program is based on household income requirements. The mission of the Organization is largely accomplished by the volunteers who deliver meals each day, and care for those on their routes. Currently, the Organization serves over 122,000 meals annually.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies applied in the preparation of the accompanying financial statements are as follows:

Basis of Presentation

The Organization's financial statements are presented in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 2016-14, *Not-for-Profit Entities, Presenting Financial Statements*. Under ASC 2016-14, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. In addition, the Organization is required to present a statement of cash flows and statement of functional expenses.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

Reclassifications

Certain reclassifications have been made to the 2018 financial statements to conform to the 2019 presentation. These reclassifications have no impact on the Organization's changes in net assets.

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions. Major estimates of the Organization include depreciable lives and estimated residual value of property and equipment.

Concentrations of Credit Risk

The Organization maintains its cash balances in various financial institutions located in Albuquerque, New Mexico. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. At times the Organization's cash balances have exceeded federally insured limits. As of December 31, 2019 and 2018, there were no uninsured balances. Management does not consider there to be significant risk from uninsured balances.

Financial Instruments

The carrying amounts of cash, receivables, payables, accrued expenses, and other liabilities approximate fair value due to the short maturity periods of these instruments.

New Accounting Pronouncements

Changes in Revenue Recognition for Contracts with Customers

In May 2014, the FASB issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers. The guidance requires the Organization to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the Organization expects to be entitled in exchange for those goods or services. The guidance also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required regarding customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract.

ASU 2014-19 requires organizations to exercise more judgment and recognize revenue using a five-step process. The Organization adopted the requirements of the new guidance retrospectively to all periods presented in this report. Adoption of the new guidance did not result in significant changes to the accounting policies for revenue recognition, receivables, and deferred revenues since most of the Organization's revenue sources are not included in the scope of ASU 2014-19.

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

New Accounting Pronouncements (continued)

Changes in Lease Accounting

In February 2016, the FASB issued ASU 2016-02, Topic 842, *Leases*, which significantly changes the accounting for leases in the financial statements of lessees and supersedes FASB ASC Topic 840. With this update, U.S. GAAP now will require lessees under operating leases to recognize a liability in the statement of financial position, a liability to make lease payments (the lease liability), and an asset representing its right to use the underlying asset for the lease term. For leases with a term of 12 months or less, a lessee is permitted to make an accounting election not to recognize lease assets and lease liabilities. If a lessee makes this election, it should recognize lease expense for such leases generally on a straight-line basis over the lease term.

Cash flows related to operating leases will continue to be reported within operating activities on the statement of cash flows. The ASU is effective for fiscal years beginning after December 15, 2020. As of the date of these financial statements, management has not determined the impact these new accounting pronouncements will have on future reporting periods.

Functional Expense Allocation

Expenses and support services that can be identified with a specific program are allocated directly according to their natural expenditure classification. Common costs are allocated among the classifications benefited based upon estimated usage.

Cash and Cash Equivalents

Cash and cash equivalents include all monies in banks and highly-liquid investments with original maturity dates of three months or less. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

Accounts Receivable

Accounts receivable consist of amounts due from customers for services rendered. Management reviews the collectability of its receivables and records a reserve for its estimate of uncollectible accounts. Historical bad debts and current facts and circumstances are the primary bases for this estimate.

The Organization had bad debt expense of \$871 and zero for the years ended December 31, 2019 and 2018, respectively. An allowance in the amount of zero and \$2,000 has been recorded as of December 31, 2019 and 2018, respectively.

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Inventory</u>

Inventory is stated at lower of cost or market determined by the first-in, first-out method.

Property and Equipment

Purchased property and equipment is recorded at cost. Donated property is recorded at the estimated fair value at the date of donation. Assets are capitalized that have a cost in excess of \$1,500 and an estimated useful life in excess of two years. Maintenance, repairs and renewals, which neither materially add to the value nor appreciably prolong its life, are expensed. Depreciation is computed using primarily the straight-line method over the estimated useful life of the assets ranging five to seven years.

<u>Investments</u>

Investments in equity securities with readily-determinable fair values and all investments in debt securities are measured at fair values in the statements of financial position. Investment income or loss (including gains and losses on investments, interest, and dividends) is included in the statement of activities and changes in net assets as increases or decreases in net assets without donor restrictions unless the income or loss is restricted by donor or law. If restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized, the investment income is reported as without donor restrictions.

Income Taxes

The Organization has received tax-exempt status under Code Section 50l(c)(3) of the Internal Revenue Code. The Organization has adopted accounting principles generally accepted in the United States of America as they related to uncertain tax positions for the year ended December 31, 2019, and has evaluated its tax positions taken for all open tax years. Currently, the 2016, 2017, and 2018 tax years are open and subject to examination by the Internal Revenue Service. However, the Organization is not currently under audit nor has the Organization been contacted by any of these jurisdictions. Management believes that the activities of the Organization are within their tax-exempt purpose, and that there are no uncertain tax positions.

Revenue and Support

Contributions received are recorded as with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is received.

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue and Support (continued)

All other donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated restriction ends or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets.

Unconditional and Conditional Promises to Give

Contributions received, including unconditional promises to give, are recognized at fair value as revenues in the period received. Additionally, contributions received are recorded as with or without donor restrictions, depending on the existence and nature of any donor restrictions. Conditional promises to give are not included as support until the conditions are substantially met.

Donated Materials and Services

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as without donor restrictions unless the donor has restricted the donated asset to a specified purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Donated services are recognized as contributions in accordance with FASB ASC 958-605 Revenue Recognition, if the services (a) create or enhance non-financial assets or (b) require specialized skills, performed by people with those skills, which would otherwise be purchased by the Organization. No amounts have been recorded in the financial statements as they do not meet the criteria for recognition; however, a substantial number of volunteers have donated significant amounts of their time to the Organization's programs.

Advertising

The costs of advertising are expensed as incurred. Advertising expenses incurred for the years ended December 31, 2019 and 2018 were \$27,072 and \$43,120, respectively.

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board designated endowment.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

NOTE 3 - PLEDGES RECEIVABLE

Bad debt history and current facts and circumstances are the primary bases for this estimate. When a pledge is deemed uncollectible, it is charged off against the allowance. There were no pledges deemed uncollectible as of December 31, 2019 and 2018. The Organization evaluated the discount for the time value of money and determined that the present value of pledges receivable approximates their recorded value as of December 31, 2019 and 2018, therefore no discount has been recorded.

NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following as of December 31:

	 2019	 2018
Equipment and furnishings	\$ 72,902	\$ 72,902
Vehicles	49,181	49,181
Total property and equipment	122,083	122,083
Accumulated depreciation	(106,774)	 (105,160)
Property and equipment, net	\$ 15,309	\$ 16,923

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 4 - PROPERTY AND EQUIPMENT (continued)

Depreciation expense totaled \$1,614 and \$5,738 for the years ended December 31, 2019 and 2018, respectively.

NOTE 5 - INVESTMENTS, BOARD DESIGNATED ENDOWMENT FUND

The cost, fair value, and unrealized depreciation of investments as of December 31, 2019, are as follows:

	Cost	Fa	ir Value	_	realized oreciation
Cash equivalents Mutual funds	\$ 66,170 57,150	\$	66,170 70,374	\$	13,224
Total investments	\$ 123,320	\$	136,544	\$	13,224

Investment income consists of the following for the year ended December 31, 2019:

Dividends and interest income	\$ 3,935
Realized gains	16,152
Unrealized gains	 11,389
Total investment gains	31,476
Investment fees	 (2,416)
Net investment income	\$ 29,060

The cost, fair value, and unrealized depreciation of investments as of December 31, 2018, are as follows:

	Cost	Fa	air Value	_	realized preciation
Cash equivalents	\$ 10,976	\$	10,976	\$	-
Mutual funds	 190,371		181,218		(9,153)
Total investments	\$ 201,347	\$	192,194	\$	(9,153)

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 5 - INVESTMENTS, BOARD DESIGNATED ENDOWMENT FUND (continued)

Investment loss consists of the following for the year ended December 31, 2018:

Dividends and interest income	\$ 4,833
Realized gains	14,412
Unrealized losses	 (29,005)
Total investment losses	(9,760)
Investment fees	 (3,798)
Net investment loss	\$ (13,558)

NOTE 6 - BOARD DESIGNATED NET ASSETS

Net assets without donor restrictions have been designated for the following as of December 31:

	 2019	 2018
UNA Funds	\$ 1,792	\$ 2,794
UNA Estate	2,893	2,893
Endowment Fund	 136,544	192,194
Total designated net assets	\$ 141,229	\$ 197,881

NOTE 7 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes as follows as of December 31:

	 2019		2018
Subject to expenditure for specified purpose	 		
LIFE	\$ 189,557	\$	178,669
Love on a Leash	17,386		10,271
Local Harvest	10,001		14,000
Kitchen	1,219		2,563
Other	2,760		230
Restricted in perpetuity	 44,683		44,683
Total net assets with donor restrictions	\$ 265,606	\$	250,416

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 7 - NET ASSETS RELEASED FROM DONOR RESTRICTIONS

Net assets released from donor restrictions consist of the following as of December 31:

	 2019	2018		
LIFE	\$ 294,719	\$	334,771	
Local Harvest	13,999		20,664	
Love on a Leash	3,519		4,027	
Kitchen	1,344		1,344	
Other	 469		730	
Total net assets released from				
donor restrictions	\$ 314,050	\$	361,536	

NOTE 8 - ENDOWMENTS

The Organization's endowment funds include both donor-restricted and Board designated assets. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Unrestricted net assets include monies designated for endowment purposes pursuant to the Board of Director's resolution and monies that have been appropriated for expenditures but are retained in the investment portfolio to earn better returns.

Endowment Net Assets Composition by Type of Fund as of December 31, 2019:

	Board esignated	ricted for urpose	estricted Perpetuity	Total
Donor-restricted endowment funds Board designated endowment funds	\$ - 136,544	\$ 22,946	\$ 44,683	\$ 67,629 136,544
Total	\$ 136,544	\$ 22,946	\$ 44,683	\$ 204,173

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 8 - ENDOWMENTS (continued)

Changes in Endowment Net Assets for the Fiscal Year Ended December 31, 2019:

	Board Designated		 ricted for or Purpose	Restricted in Perpetuity		Total	
Endowment net assets, beginning		<u></u>	 <u> </u>		or processing		
of year	\$	192,194	\$ 16,459	\$	44,683	\$	253,336
Investment return:							
Dividends and interest income		17,671	190		-		17,861
Net appreciation							
(realized and unrealized)		11,389	 8,727				20,116
Total investment return		29,060	8,917		-		37,977
Appropriation of endowment assets							
for expenditure		(87,210)	(2,430)		-		(89,640)
Other changes:							
Contributions		2,500			-		2,500
Endowment net assets, end of year	\$	136,544	\$ 22,946	\$	44,683	\$	204,173

Endowment Net Assets Composition by Type of Fund as of December 31, 2018:

	Board esignated	ricted for urpose	estricted Perpetuity	 Total
Donor-restricted endowment funds Board designated endowment funds	\$ - 192,194	\$ 16,459 -	\$ 44,683	\$ 61,142 192,194
Total	\$ 192,194	\$ 16,459	\$ 44,683	\$ 253,336

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 8 - ENDOWMENTS (continued)

Changes in Endowment Net Assets for the Fiscal Year Ended December 31, 2018:

	Board		Rest	ricted for	Re	stricted	
	D	esignated	Time	or Purpose	_in P	erpetuity	 Total
Endowment net assets, beginning				<u>.</u>			<u> </u>
of year	\$	213,513	\$	20,664	\$	44,683	\$ 278,860
Investment return:							
Dividends and interest income		15,447		385		-	15,832
Net depreciation							
(realized and unrealized)		(29,005)		(2,236)			 (31,241)
Total investment return		(13,558)		(1,851)		-	 (15,409)
Appropriation of endowment assets							
for expenditure		(55,804)		(2,354)		-	(58,158)
Other changes:							
Contributions		48,043		-		_	 48,043
Endowment net assets, end of year	\$	192,194	\$	16,459	\$	44,683	\$ 253,336

Interpretation of Relevant Law

The Organization complies with the New Mexico Uniform Prudent Management of Institutional Funds Act (UPMIFA) and has adopted its statement of investment policy in accordance with UPMIFA. The Organization classifies as net assets restricted in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets restricted in perpetuity is classified as net assets restricted for time or purpose until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence.

The Organization considers the following factors in making the determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the funds, (2) the purposes of the donor restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation/depreciation of investments, (6) other resources of the Organization, and (7) the Organization's investment policies.

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 8 - ENDOWMENTS (continued)

Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets.

Endowment assets include Board designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed consumer price index (CPI) plus 4%, net of expenses, while assuming a moderate level of investment risk. The Organization recognizes the need to accept the inherent risks of various investments, including the diminution of principal during periodic market fluctuations. The Organization will assess the portfolio as a whole in measuring risk.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation to achieve long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for programs supported by its endowments while seeking to maintain the purchasing power of the endowments. In determining the prudent amount to distribute in a given year, the Organization considers the donor's intent that the fund continues in perpetuity, the purpose of the fund as stated in the fund agreement and relevant economic factors. The Organization's current spending policy is to distribute an amount as determined each year by the Board of Directors.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Organization to retain as a fund in perpetuity. In accordance with accounting principles generally accepted in the United States of America, the deficiencies are reported as unrestricted net assets. There were no such deficiencies as of December 31, 2019 and 2018.

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 9 - FAIR VALUE MEASUREMENT

Accounting principles generally accepted in the United States of America establish a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value.

The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2: Inputs to the valuation methodology include: Quoted prices for similar assets or liabilities in active markets; Quoted prices for identical or similar assets or liabilities in inactive markets; Inputs other than quoted prices that are observable for the asset or liability; Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2019 and 2018.

Although not required, the table below includes cash restricted for long-term purposes to reconcile the tables to the statements of financial position.

Mutual funds and fixed income securities: Valued at the net asset value for shares held by the Organization as of year-end as determined by quoted market prices.

Albuquerque Community Foundation (ACF) funds: Valued at the net realizable value for shares held by the Organization as of year-end as determined by quoted market prices.

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 9 - FAIR VALUE MEASUREMENT (continued)

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2019:

Description	 Level 1		Level 2		Level 3		Total	
Money market funds	\$ 66,170	\$	-	\$	-	\$	66,170	
Mutual funds	70,374		-		-		70,374	
ACF funds	_		67,629				67,629	
Total fair market value	\$ 136,544	\$	67,629	\$	-	\$	204,173	

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2018:

Description	 Level 1		Level 2	Level 3		Total	
Money market funds	\$ 10,976	\$	-	\$	-	\$	10,976
Mutual funds	181,218		-		-		181,218
ACF funds	 -		61,142		-		61,142
Total fair market value	\$ 192,194	\$	61,142	\$	-	\$	253,336

NOTE 10 - SUPPLEMENTAL DISCLOSURE OF CASH FLOWS

The Organization was not under obligation to pay interest or income taxes for the years ended December 31, 2019 and 2018. The Organization did not have any non-cash transaction activity for the years ended December 31, 2019 and 2018.

NOTE 11 - LIQUIDITY AND AVAILABILITY

The Organization receives significant contributions with donor restrictions to be used in accordance with the associated purpose restrictions. It also receives gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is used to fund programs. In addition, the Organization receives support without donor restrictions; such support has historically represented approximately 80% and 79% of annual program funding in 2019 and 2018, respectively, with the remainder funded by investment income without donor restrictions and appropriated earnings from gifts with donor restrictions.

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 11 - LIQUIDITY AND AVAILABILITY (continued)

The Organization considers investment income without donor restrictions, appropriated earnings from donor-restricted and board-designated (quasi) endowments, contributions without donor restrictions and contributions with donor restrictions for use in current programs which are ongoing, major and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures include management and general expenses, fundraising expenses and grant commitments expected to be paid in the subsequent year. Annual operations are defined as activities occurring during the Organization's fiscal year.

As part of the Organization's liquidity management, it ensures its financial assets are available as its general expenditures, liabilities and other obligations come due. As of December 31, 2019 and 2018, the Organization had a working capital of approximately \$249,936 and \$271,088 and average days cash on hand of 27 days and 37 days, respectively.

The Organization manages its cash available to meet general expenditures following two guiding principles:

- Operating within a prudent range of financial soundness and stability and
- Maintaining adequate liquid assets

Financial assets available for general expenditures within one year as of December 31 are as follows:

	 2019	 2018	
Financial assets as of year end:			
Cash and cash equivalents	\$ 128,074	\$ 158,439	
Accounts receivable	81,064	43,741	
Pledges receivable	85,182	68,670	
Investments, board designated endowment fund	136,544	192,194	
Albuquerque Community Foundation endowment	67,629	61,142	
Total financial assets	498,493	524,186	
Less amounts not available to be used within one year: Net assets with donor restrictions	(265,606)	(250,416)	
Plus net assets with purpose restrictions expected to be met within one year	200,000	60,000	
Total financial assets available for general expenditures within one year	\$ 432,887	\$ 333,770	

Notes to the Financial Statements December 31, 2019 and 2018

NOTE 12 - LEASES

The Organization currently has an operating lease for a copier that expired in September 2019. Rental expenses related to the operating lease totaled \$5,586 for December 31, 2019 and 2018.

NOTE 13 - RETIREMENT PLAN

The Organization formed a 403(b) plan in 2004 for its employees. Employees are eligible to participate at their date of hire. The plan does not match any of the employee's contributions.

NOTE 15 - SUBSEQUENT EVENTS

The Organization evaluated subsequent events after the balance sheet date of December 31, 2019, through June 15, 2020, which was the date the financial statements were available to be issued, and concluded that no subsequent events have occurred which would require recognition in the financial statements or disclosure in the notes to the financial statements.

In December 2019, the World Health Organization declared the outbreak from the novel strain of coronavirus to constitute a "Public Health Emergency of International Concern". The outbreak has resulted in a disruption of supply chains, production, and sales across a broad range of industries. The extent of the impact on the Organization's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on customers, donors, employees, and vendors, all of which are uncertain and cannot be predicted. The extent to which the outbreak may impact the Organization's financial condition and results of operations is uncertain.