Financial Statements and Independent Auditors' Report

For the Years Ended December 31, 2021 and 2020

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Meals on Wheels of Albuquerque Albuquerque, New Mexico

## **Opinion**

We have audited the accompanying financial statements of Meals on Wheels of Albuquerque (a nonprofit organization), which comprise the statements of financial position as of December 31, 2021, and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Meals on Wheels of Albuquerque as of December 31, 2021, and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Meals on Wheels of Albuquerque and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Meals on Wheels of Albuquerque's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Meals on Wheels of Albuquerque's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Meals on Wheels of Albuquerque's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Schlenher 3 Cantrell, P.A.

SCHLENKER & CANTWELL, P.A.
Certified Public Accountants

May 11, 2022 Albuquerque, New Mexico

Statements of Financial Position December 31, 2021 and 2020

## **ASSETS**

	2021	2020
Current assets		
Cash and cash equivalents	\$ 1,824,960	\$ 1,557,545
Accounts receivable, net of allowance	121,237	126,901
Pledges receivable	50,561	103,513
Inventory	32,134	35,871
Prepaid expenses	28,956	9,653
Total current assets	2,057,848	1,833,483
Property and equipment, net	19,969	19,265
Other assets		
Investments, board-designated endowment fund	160,917	148,241
Albuquerque Community Foundation Endowment	87,270	74,387
Total other assets	248,187	222,628
Total assets	\$ 2,326,004	\$ 2,075,376
LIABILITIES AND NET	ASSETS	
a		
Current liabilities	ф 27.22 <i>ć</i>	<b>0</b> 24.272
Accounts payable	\$ 37,326	\$ 34,273
Accrued liabilities	44,547	47,610
Total current liabilities	81,873	81,883
Paycheck Protection Program (PPP) -		
Refundable Advance	-	107,923
	0.1.0	100.006
Total liabilities	81,873	189,806
Net assets		
Without donor restrictions		
Undesignated	1,742,950	1,334,070
Designated endowment fund	159,644	148,241
Designated - other	4,685	4,685
Total net assets without donor restrictions	1,907,279	1,486,996
With donor restrictions		
Restricted for purpose	292,169	353,891
Restricted in perpetuity	44,683	44,683
Total net assets with donor restrictions	336,852	398,574
Total net assets	2,244,131	1,885,570
Total liabilities and net assets	\$ 2,326,004	\$ 2,075,376
See independent auditors' report and notes t	to the financial state	ments

Statement of Activities and Changes in Net Assets For the year ended December 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Total		
Revenue and support					
Meal delivery	\$ 519,659	\$ -	\$ 519,659		
Contributions	433,084	373,813	806,897		
In-kind contributions	253,684	-	253,684		
Special events and appeals income	399,683	-	399,683		
Board-designated endowment income, net	11,403	-	11,403		
Perpetual endowment income, net	12,883	-	12,883		
Net assets released from restrictions	435,535	(435,535)			
Total revenue and support	2,065,931	(61,722)	2,004,209		
Expenses					
Program services					
Meal delivery	1,225,907	-	1,225,907		
Deli and catering	15,453	-	15,453		
Management and general	110,730	-	110,730		
Fundraising	293,558		293,558		
Total expenses	1,645,648		1,645,648		
Changes in net assets	420,283	(61,722)	358,561		
Net assets, beginning of year	1,486,996	398,574	1,885,570		
Net assets, end of year	\$ 1,907,279	\$ 336,852	\$ 2,244,131		

Statement of Activities and Changes in Net Assets For the year ended December 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and support			
Meal delivery	\$ 702,233	\$ -	\$ 702,233
Contributions	1,351,334	514,858	1,866,192
In-kind contributions	256,187	-	256,187
Special events and appeals income	226,450	73,002	299,452
Deli and catering	10,528	-	10,528
Board-designated endowment income, net	11,697	-	11,697
Perpetual endowment loss, net	6,758	-	6,758
Net assets released from restrictions	454,892	(454,892)	
Total revenue and support	3,020,079	132,968	3,153,047
Expenses			
Program services			
Meal delivery	1,407,408	-	1,407,408
Deli and catering	35,981	-	35,981
Management and general	108,386	-	108,386
Fundraising	185,120		185,120
Total expenses	1,736,895		1,736,895
Changes in net assets	1,283,184	132,968	1,416,152
Net assets, beginning of year	203,812	265,606	469,418
Net assets, end of year	\$ 1,486,996	\$ 398,574	\$ 1,885,570

## Statements of Cash Flows For the years ended December 31, 2021 and 2020

	2021		2020		
Cash flows from operating activities		<u> </u>		_	
Changes in net assets	\$	358,561	\$	1,416,152	
Adjustments to reconcile changes in net assets					
to net cash provided by operating activities:					
Depreciation		2,186		1,351	
Albuquerque Community Foundation earnings		(11,400)		(6,758)	
Investment dividends, net		(2,685)		(1,401)	
Realized gain on sale of securities		-		(1,243)	
Unrealized gain on marketable securities		(11,474)		(9,053)	
Decrease (Increase) in operating assets:					
Accounts receivable		5,664		(45,837)	
Pledges receivable		52,952		(18,331)	
Inventory		3,737		8,046	
Prepaid expenses		(19,303)		11,149	
Increase (decrease) in operating liabilities:					
Accounts payable		3,053		(28,360)	
Accrued liabilities		(3,063)		1,140	
Paycheck Protection Program (PPP) -					
Refundable Advance		(107,923)		107,923	
Net cash provided by operating activities		270,305		1,434,778	
Cash flows from investing activities					
Purchases of property and equipment		(2,890)		(5,307)	
Net cash used by investing activities		(2,890)		(5,307)	
Net increase in cash		267,415		1,429,471	
Cash and cash equivalents, beginning of year		1,557,545		128,074	
Cash and cash equivalents, end of year	\$	1,824,960	\$	1,557,545	

Statement of Functional Expenses For the year ended December 31, 2021

Program	Services
1 1 021 4111	DELVILES

		Program Services								
		Meal	Γ	eli and	Ma	nagement				
	]	Delivery	C	atering	and General		Fu	ndraising	Total	
Personnel expenses					·	_		_		
Salaries	\$	406,560	\$	-	\$	25,916	\$	90,986	\$	523,462
Payroll taxes		28,688		-		2,007		7,030		37,725
Employee benefits		30,354		-		1,498		4,454		36,306
Total personnel expenses		465,602		-		29,421		102,470		597,493
Direct costs of meal program		297,124		-		-		-		297,124
Contract and professional fees		116,435		2,001		9,006		99,235		226,677
Occupancy		102,093		10,249		53,111		-		165,453
Office expenses		62,870		1,966		14,523		13,858		93,217
Other expenses		15,041		26		115		69,765		84,947
Donated vehicle mileage		73,316		-		-		-		73,316
Volunteer expense		24,609		-		-		-		24,609
Equipment		20,148		171		2,422		1,269		24,010
Advertising		16,531		61		104		2,278		18,974
Insurance		16,535		-		2,028		-		18,563
Bank and service charges		10,879		979		-		4,648		16,506
Bad debt expense		2,152		-		-		-		2,152
Professional development		386						35		421
Total expenses										
before depreciation		1,223,721		15,453		110,730		293,558		1,643,462
Depreciation		2,186								2,186
Total expenses	\$	1,225,907	\$	15,453	\$	110,730	\$	293,558	\$	1,645,648

Statement of Functional Expenses For the year ended December 31, 2020

Program	ORMICOC
Program	DCI VICES

	Program Services									
		Meal	D	eli and	Ma	nagement				
	]	Delivery	C	atering	and General		d General Fundraising		Total	
Personnel expenses		-								
Salaries	\$	478,282	\$	10,039	\$	30,679	\$	35,675	\$	554,675
Payroll taxes		42,424		770		2,206		2,545		47,945
Employee benefits		26,318		577		1,579		1,746		30,220
Total personnel expenses		547,024		11,386		34,464		39,966		632,840
Direct cost of meal program		414,857		7,582		-		-		422,439
Contract and professional fees		81,207		1,681		8,702		86,462		178,052
Occupancy		100,282		10,067		52,169		-		162,518
Office expenses		55,646		2,183		7,161		7,786		72,776
Other expenses		32,070		1,425		481		40,559		74,535
Donated vehicle mileage		76,301		-		-		-		76,301
Volunteer expense		21,645		-		-		-		21,645
Equipment		23,603		217		3,055		541		27,416
Advertising		9,702		20		-		907		10,629
Insurance		18,210		-		1,354		2,794		22,358
Bank and service charges		12,653		1,420		-		6,105		20,178
Bad debt expense		12,857		-		-		-		12,857
Professional development						1,000			-	1,000
Total expenses										
before depreciation		1,406,057		35,981		108,386		185,120		1,735,544
Depreciation		1,351								1,351
Total expenses	\$	1,407,408	\$	35,981	\$	108,386	\$	185,120	\$	1,736,895

Notes to the Financial Statements December 31, 2021 and 2020

#### **NOTE 1 - NATURE OF ORGANIZATION**

Albuquerque Meals on Wheels, Inc. (the Organization), is a New Mexico nonprofit organization that was formed in 1972. Its mission is to nourish bodies and spirits with balanced meals and friendship. The Organization prepares and delivers nutritious meals to homebound disabled and elderly members of the community to ensure their dietary health and other needs are met. There are no restrictions on age or disability, and clients may or may not be homebound while receiving services. The Organization is currently the only home-delivered meal program in the Greater Albuquerque Area preparing special medical diets.

The Organization's programs include Low Income Food Enrichment (LIFE), which provides meals to homebound clients at no charge, or at a reduced charge. These meals are subsidized by grants and donations, and clients' eligibility for this program is based on household income requirements. The mission of the Organization is largely accomplished by the volunteers who deliver meals each day and care for those on their routes. Currently, the Organization serves over 122,000 meals annually.

### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Significant accounting policies applied in the preparation of the accompanying financial statements are as follows:

### **Basis of Presentation**

The Organization's financial statements are presented in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 2016-14, *Not-for-Profit Entities, Presenting Financial Statements*. Under ASC 2016-14, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. In addition, the Organization is required to present a statement of cash flows and a statement of functional expenses.

## **Basis of Accounting**

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Notes to the Financial Statements December 31, 2021 and 2020

## **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions. Major estimates of the Organization include depreciable lives and estimated residual value of property and equipment.

#### Concentrations of Credit Risk

The Organization maintains its cash balances in various financial institutions located in Albuquerque, New Mexico. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. At times the Organization's cash balances have exceeded federally insured limits. As of December 31, 2021, and 2020, there were \$567,447 and \$1,197,017 of uninsured balances, respectively. Management does not consider there to be significant risk from uninsured balances.

#### **Financial Instruments**

The carrying amounts of cash, receivables, payables, accrued expenses, and other liabilities approximate fair value due to the short maturity periods of these instruments.

#### Revenue Recognition

The Organization's financial states are presented in accordance with FASB Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*. Under, ASC 2014-09 the Organization is required to recognize revenue to transfer of goods or services to customers in an amount that reflects the consideration to which the Organization expects to be entitled in exchange for those goods or services.

Revenue recognition for the Organization is as follows:

#### Contributions and Grants

Unconditional promises to give are recognized as revenue in the period the promise was made. Contributions, grants, and bequests are recognized as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. We

Notes to the Financial Statements December 31, 2021 and 2020

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## **Contributions and Grants (continued)**

report contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized.

Conditional grants and contract funds are recorded as revenue when earned. Revenue is earned when eligible expenditures or deliverables, as defined in each contract, are met. Funds received but not yet earned are shown as Deferred Revenue. Expenditures under contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, the Organization will record such disallowance at the time the final assessment is made.

#### Contributions received and contributions made

The Organization adopted FASB ASU No. 2018-08 – Not for Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. This update provides a more robust framework for determining whether a transaction should be accounted for as a contribution or an exchange transaction. To accomplish this, the ASU clarifies how a not-for-profit organization determines whether a resource provider is receiving value in return for the resources transferred based on the following criteria:

- A resource provider (including a private foundation, a government agency, or other) is not synonymous with the general public. Indirect benefit received by the public as a result of the assets transferred is not equivalent to commensurate value received by the resource provider.
- Execution of a resource provider's mission or the positive sentiment from acting as a donor would not constitute commensurate value received by a resource provider for purposes of determining whether a transfer of assets is a contribution or an exchange.

In addition, this ASU also requires an organization to determine whether a contribution is conditional based on whether the agreement includes a barrier that must be overcome or whether a right of return of assets transferred or a right of release of a promisor's obligation to transfer assets.

#### **Functional Expense Allocation**

Expenses and support services that can be identified with a specific program are allocated directly according to their natural expenditure classification. Common costs are allocated among the classifications benefited based upon estimated usage.

Notes to the Financial Statements December 31, 2021 and 2020

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Cash and Cash Equivalents

Cash and cash equivalents include all monies in banks and highly-liquid investments with original maturity dates of three months or less. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

#### Accounts Receivable

Accounts receivable consist of amounts due from customers for services rendered. Management reviews the collectability of its receivables and records a reserve for its estimate of uncollectible accounts. Historical bad debts and current facts and circumstances are the primary bases for this estimate.

The Organization had bad debt expense of \$2,152 and \$12,857 for the years ended December 31, 2021, and 2020, respectively. An allowance in the amount of zero has been recorded as of December 31, 2021, and 2020.

#### Inventory

Inventory is stated at the lower of cost or market determined by the first-in, first-out method.

## Property and Equipment

Purchased property and equipment is recorded at cost. Donated property is recorded at the estimated fair value at the date of donation. Assets are capitalized that have a cost in excess of \$1,500 and an estimated useful life in excess of two years. Maintenance, repairs, and renewals, which neither materially add to the value nor appreciably prolong its life, are expensed. Depreciation is computed using primarily the straight-line method over the estimated useful life of the assets ranging from five to seven years.

#### Investments

Investments in equity securities with readily-determinable fair values and all investments in debt securities are measured at fair values in the statements of financial position. Investment income or loss (including gains and losses on investments, interest, and dividends) is included in the statement of activities and changes in net assets as increases or decreases in net assets without donor restrictions unless the income or loss is restricted by donor or law. If restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized, the investment income is reported as without donor restrictions.

Notes to the Financial Statements December 31, 2021 and 2020

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Income Taxes**

The Organization has received tax-exempt status under Code Section 50l(c)(3) of the Internal Revenue Code. The Organization has adopted accounting principles generally accepted in the United States of America as they related to uncertain tax positions for the year ended December 31, 2021, and has evaluated its tax positions taken for all open tax years. Management believes that the activities of the Organization are within their tax-exempt purpose and that there are no uncertain tax positions.

#### Revenue and Support

Contributions received are recorded as with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is received.

All other donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated restriction ends or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets.

## Unconditional and Conditional Promises to Give

Contributions received, including unconditional promises to give, are recognized at fair value as revenues in the period received. Additionally, contributions received are recorded as with or without donor restrictions, depending on the existence and nature of any donor restrictions. Conditional promises to give are not included as support until the conditions are substantially met.

#### **Donated Materials and Services**

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as without donor restrictions unless the donor has restricted the donated asset to a specified purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Notes to the Financial Statements December 31, 2021 and 2020

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Donated Materials and Services (continued)

Donated services are recognized as contributions in accordance with FASB ASC 958-605 *Revenue Recognition*, if the services (a) create or enhance non-financial assets or (b) require specialized skills, performed by people with those skills, which would otherwise be purchased by the Organization. No amounts have been recorded in the financial statements as they do not meet the criteria for recognition; however, a substantial number of volunteers have donated significant amounts of their time to the Organization's programs.

#### Advertising

The costs of advertising are expensed as incurred. Advertising expenses incurred for the years ended December 31, 2021, and 2020 were \$18,974 and \$10,629, respectively.

#### Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated endowment.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## **NOTE 3 - PLEDGES RECEIVABLE**

Bad debt history and current facts and circumstances are the primary bases for this estimate. When a pledge is deemed uncollectible, it is charged off against the allowance. There were no pledges deemed uncollectible as of December 31, 2021, and 2020.

Notes to the Financial Statements December 31, 2021 and 2020

## **NOTE 4 - PROPERTY AND EQUIPMENT**

Property and equipment consist of the following as of December 31:

	2021	 2020
Equipment and furnishings	\$ 73,266	\$ 72,326
Vehicles	49,181	49,181
Total property and equipment	122,447	121,507
Accumulated depreciation	 (102,478)	 (102,242)
Property and equipment, net	\$ 19,969	\$ 19,265

Depreciation expense totaled \$2,186 and \$1,351 for the years ended December 31, 2021, and 2020, respectively.

## NOTE 5 - INVESTMENTS, BOARD DESIGNATED ENDOWMENT FUND

The cost, fair value, and unrealized depreciation of investments as of December 31, 2021, are as follows:

	Cost	Fa	iir Value	realized oreciation
Cash equivalents Mutual funds	\$ 3,717 131,672	\$	3,717 157,200	\$ 25,528
Total investments	\$ 135,389	\$	160,917	\$ 25,528

Investment income consists of the following for the year ended December 31, 2021:

Dividends and interest income	\$ 1,412
Unrealized gains	 9,991
Total investment gains	11,403
Investment fees	 (1,273)
Net investment income	\$ 10,130

Notes to the Financial Statements December 31, 2021 and 2020

## NOTE 5 - INVESTMENTS, BOARD DESIGNATED ENDOWMENT FUND (continued)

The cost, fair value, and unrealized depreciation of investments as of December 31, 2020, are as follows:

	 Cost	Fa	nir Value	Unrealized Appreciation		
Cash equivalents	\$ 67,639	\$	67,639	\$ -		
Mutual funds	57,139		79,109	21,970		
Equity securities	911		1,493	582		
Total investments	\$ 125,689	\$	148,241	\$ 22,552		

Investment income consists of the following for the year ended December 31, 2020:

Dividends and interest income	\$ 1,701
Realized gains	1,243
Unrealized gains	 9,053
Total investment gains	11,997
Investment fees	 (300)
Net investment income	\$ 11,697

## NOTE 6 - BOARD DESIGNATED NET ASSETS

Net assets without donor restrictions have been designated for the following as of December 31:

	 2021	 2020
UNA Funds	\$ 1,792	\$ 1,792
UNA Estate	2,893	2,893
Endowment Fund	 160,917	148,241
Total designated net assets	\$ 165,602	\$ 152,926

Notes to the Financial Statements December 31, 2021 and 2020

## **NOTE 7 - NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions are restricted for the following purposes as of December 31:

	2021	 2020	
Subject to expenditure for specified purpose	_	_	
LIFE	\$ 217,279	\$ 241,091	
Love on a Leash	48,310	33,912	
Local Harvest	12,501	17,501	
Kitchen	-	99	
Other	14,079	61,288	
Restricted in perpetuity	44,683	44,683	
Total net assets with donor restrictions	\$ 336,852	\$ 398,574	

## NOTE 8 - NET ASSETS RELEASED FROM DONOR RESTRICTIONS

Net assets released from donor restrictions consist of the following as of December 31:

	 2021	2020		
LIFE	\$ 417,416	\$	273,338	
Love on a Leash	11,869		3,663	
Kitchen	100		1,120	
Other	 6,150		176,771	
Total net assets released from				
donor restrictions	\$ 435,535	\$	454,892	

#### **NOTE 9 - ENDOWMENTS**

The Organization's endowment funds include both donor-restricted and Board-designated assets. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Unrestricted net assets include monies designated for endowment purposes pursuant to the Board of Director's resolution and monies that have been appropriated for expenditures but are retained in the investment portfolio to earn better returns.

Notes to the Financial Statements December 31, 2021 and 2020

## **NOTE 9 - ENDOWMENTS (continued)**

Endowment Net Assets Composition by Type of Fund as of December 31, 2021:

	Board		Restricted for		Restricted		
	De	esignated	Time	or Purpose	in I	Perpetuity	Total
Donor-restricted endowment funds	\$	-	\$	42,587	\$	44,683	\$ 87,270
Board designated endowment funds		159,644				-	159,644
Total	\$	159,644	\$	42,587	\$	44,683	\$ 246,914

## Changes in Endowment Net Assets for the Fiscal Year Ended December 31, 2021:

	Board Designated		Restricted for Time or Purpose		Restricted in Perpetuity		Total	
Endowment net assets, beginning								
of year	\$	148,241	\$	29,704	\$	44,683	\$	222,628
Investment return:								
Dividends and interest income		1,412		1,483		-		2,895
Net appreciation		9,991		11,400				21,391
(realized and unrealized)								
Total investment return		11,403		12,883		-		24,286
Appropriation of endowment assets								
for expenditure		-		-		-		-
Other changes:								
Contributions								
Endowment net assets, end of year	\$	159,644	\$	42,587	\$	44,683	\$	246,914

## Endowment Net Assets Composition by Type of Fund as of December 31, 2020:

		Board	Restricted for		Re	Restricted		
	De	esignated	F	urpose	in F	Perpetuity		Total
Donor-restricted endowment funds	\$	-	\$	29,704	\$	44,683	\$	74,387
Board designated endowment funds		148,241						148,241
Total	\$	148,241	\$	29,704	\$	44,683	\$	222,628

Notes to the Financial Statements December 31, 2021 and 2020

### **NOTE 9 - ENDOWMENTS (continued)**

Changes in Endowment Net Assets for the Fiscal Year Ended December 31, 2020:

	Board Designated		Restricted for Time or Purpose		Restricted in Perpetuity		Total	
Endowment net assets, beginning		esignated	111110	or rurpose		crpetuity	-	Total
of year	\$	136,544	\$	22,946	\$	44,683	\$	204,173
Investment return:								
Dividends and interest income		2,644		741		-		3,385
Net depreciation								
(realized and unrealized)		9,053		6,017		-		15,070
Total investment return		11,697		6,758		-		18,455
Appropriation of endowment assets								
for expenditure		-		-		-		-
Other changes:								
Contributions								
Endowment net assets, end of year	\$	148,241	\$	29,704	\$	44,683	\$	222,628

## Interpretation of Relevant Law

The Organization complies with the New Mexico Uniform Prudent Management of Institutional Funds Act (UPMIFA) and has adopted its statement of investment policy in accordance with UPMIFA. The Organization classifies as net assets restricted in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets restricted in perpetuity is classified as net assets restricted for time or purpose until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence.

The Organization considers the following factors in making the determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the funds, (2) the purposes of the donor restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation/depreciation of investments, (6) other resources of the Organization, and (7) the Organization's investment policies.

Notes to the Financial Statements December 31, 2021 and 2020

#### **NOTE 9 - ENDOWMENTS (continued)**

#### Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets.

Endowment assets include Board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the consumer price index (CPI) plus 4%, net of expenses, while assuming a moderate level of investment risk. The Organization recognizes the need to accept the inherent risks of various investments, including the diminution of principal during periodic market fluctuations. The Organization will assess the portfolio as a whole in measuring risk.

### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation to achieve long-term return objectives within prudent risk constraints.

#### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for programs supported by its endowments while seeking to maintain the purchasing power of the endowments. In determining the prudent amount to distribute in a given year, the Organization considers the donor's intent that the fund continues in perpetuity, the purpose of the fund as stated in the fund agreement, and relevant economic factors. The Organization's current spending policy is to distribute an amount as determined each year by the Board of Directors.

#### Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Organization to retain as a fund in perpetuity. In accordance with accounting principles generally accepted in the United States of America, the deficiencies are reported as unrestricted net assets. There were no such deficiencies as of December 31, 2021, and 2020.

Notes to the Financial Statements December 31, 2021 and 2020

#### **NOTE 10 - FAIR VALUE MEASUREMENT**

Accounting principles generally accepted in the United States of America establish a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value.

The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2: Inputs to the valuation methodology include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used on December 31, 2021, and 2020.

Although not required, the table below includes cash restricted for long-term purposes to reconcile the tables to the statements of financial position.

Money Market Funds: Valued at the net asset value for shares held by the Organization as of yearend as determined by quoted market prices.

Mutual funds and equity securities: Valued at the net asset value for shares held by the Organization as of year-end as determined by quoted market prices.

Albuquerque Community Foundation (ACF) funds: Valued at the net realizable value for shares held by the Organization as of year-end as determined by quoted market prices.

Notes to the Financial Statements December 31, 2021 and 2020

## **NOTE 10 - FAIR VALUE MEASUREMENT (continued)**

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2021:

<b>Description</b>	]	Level 1		Level 2		Level 3		<b>Total</b>	
Money market funds	\$	3,717	\$	-	\$	-	\$	3,717	
Mutual funds		157,200		-		-		157,200	
ACF funds		-		87,270				87,270	
Total fair market value	\$	160,917	\$	87,270	\$		\$	248,187	

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2020:

Description	 Level 1		Level 2		Level 3		Total	
Money market funds	\$ 67,639	\$	-	\$	-	\$	67,639	
Mutual funds	79,109		-		-		79,109	
Equity securities	1,493		-		-		1,493	
ACF funds	-		74,387		-		74,387	
Total fair market value	\$ 148,241	\$	74,387	\$	-	\$	222,628	

#### NOTE 11 - SUPPLEMENTAL DISCLOSURE OF CASH FLOWS

The Organization was not under obligation to pay interest or income taxes for the years ended December 31, 2021, and 2020. The Organization did not have any non-cash transaction activity for the years ended December 31, 2021, and 2020.

#### **NOTE 12 - LIQUIDITY AND AVAILABILITY**

The Organization receives significant contributions with donor restrictions to be used in accordance with the associated purpose restrictions. It also receives gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is used to fund programs. In addition, the Organization receives support without donor restrictions, which represented approximately 81% of annual program funding in 2021 and 2020, with the remainder funded by investment income without donor restrictions and appropriated earnings from gifts with donor restrictions.

Notes to the Financial Statements December 31, 2021 and 2020

## **NOTE 12 - LIQUIDITY AND AVAILABILITY (continued)**

The Organization considers investment income without donor restrictions, appropriated earnings from donor-restricted and board-designated (quasi) endowments, contributions without donor restrictions, and contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures include management and general expenses, fundraising expenses, and grant commitments expected to be paid in the subsequent year. Annual operations are defined as activities occurring during the Organization's fiscal year.

As part of the Organization's liquidity management, it ensures its financial assets are available as its general expenditures, liabilities and other obligations come due. As of December 31, 2021, and 2020, the Organization had working capital of approximately \$1,975,975 and \$1,751,600 and average days cash on hand of 405 days and 327 days, respectively.

The Organization manages its cash available to meet general expenditures following two guiding principles:

- Operating within a prudent range of financial soundness and stability,
- Maintaining adequate liquid assets, and
- Maintaining sufficient reserves to provide reasonable assurance that obligations and commitments that support mission fulfillment will continue to be met, ensuring the sustainability of the Organization.

Financial assets available for general expenditures within one year as of December 31 are as follows:

	202			2020
Financial assets as of year end:		_		
Cash and cash equivalents	\$	1,824,960	\$	1,557,545
Accounts receivable, net of allowance		121,237		126,901
Pledges receivable		50,561		103,513
Investments, board designated endowment fund		160,917		148,241
Albuquerque Community Foundation endowment		87,270		74,387
Total financial assets		2,244,945		2,010,587
Less amounts not available to be used within one year: Net assets with donor restrictions		(336,852)		(398,574)
Plus net assets with purpose restrictions expected to be met within one year		300,000		300,000
Total financial assets available for general expenditures within one year	\$	2,208,093	\$	1,912,013

Notes to the Financial Statements December 31, 2021 and 2020

#### **NOTE 13 - LEASES**

The Organization currently has operating leases for equipment that will expire at various dates through 2025. Rental expenses related to the operating leases totaled \$7,516 and \$7,213 for the years ended December 31, 2021, and 2020, respectively, and are included in "Equipment" in the statements of functional expenses. Minimum future lease payments under these operating leases are as follows for the years ended December 31:

2022	\$ 5,868
2023	5,868
2024	5,868
2025	 2,934
Total	\$ 20,538

#### **NOTE 14 - RETIREMENT PLAN**

The Organization formed a 403(b) plan in 2004 for its employees. Employees are eligible to participate at their date of hire. The plan does not match any of the employee's contributions.

#### **NOTE 15 - SUBSEQUENT EVENTS**

The Organization evaluated subsequent events after the balance sheet date of December 31, 2021, through May 11, 2022, which was the date the financial statements were available to be issued, to determine whether such events should be recorded or disclosed in the financial statements for the year ended December 31, 2021.